



ANALYSIS OF 2009-10 PERFORMANCE

The performance pertaining to AIAEL for the year 2009-10 is very much in line with the expectations, as summarized below:

1) Consolidated Performance:

On a consolidated basis, AIAEL achieved net sales of Rs.949.70 crores in financial year 2009-10 as against previous Year sale of Rs.1023.29 Cr..

The consolidated EBIDTA and PAT for the year 2009-10 stood at Rs 261.12 crores and Rs 170.74 crores respectively; which is 27.49% and 17.98 %of sales respectively .

Rs. in Crores

Particulars	F.Y. 2009-10	F.Y. 2008-09	% increase /decrease	Q4 10	Q4 09	% increase /decrease
Sales	949.70	1023.29	(7.19%)	250.12	264.40	(5.40%)
EBIDTA	261.12	271.66	(3.88%)	56.50	68.86	(17.95%)
%of sales	27.49%	26.55%		22.59%	26.04%	
PAT (after minority interest)	170.74	173.44	(1.56%)	39.08	42.38	(7.79%)
%of sales	17.98%	16.95%		15.62%	16.03%	

Breakup of other Income

Rs. in Crores

Particulars	F.Y. 2009-10	F.Y. 2008-09	Q4 10	Q4 09
Operating Other Income	17.07	10.38	4.98	4.47
Non Operating Other Income	15.17	11.46	3.23	4.67
Total Other Income	32.24	21.84	8.21	9.14

2) Consolidated Production:

AIAEL achieved a production of 28533 MTs in Q410 as compared to about 21319 MTs achieved in Q409. The total production for the 2009-10 was 101561 MTs, as compared to about 103570 MTs in the previous year.

3) Sales

On a consolidated basis, sales for year 2009-10 stood at 103000 MT compared to 95348 MT in year 2008-09.