



**ANALYSIS OF Q1,11 PERFORMANCE**

The consolidated performance pertaining to AIAEL for Q1,11 is as under

**1) Consolidated Performance:**

On a consolidated basis, AIAEL achieved net sales of Rs 242.51 crores in Q1,11, which represents 7 % growth over the sales achieved in Q110.

The other key parameters are as under

(Rs.in Crore)

Particulars	Q1,11	Q1,10
Sales	242.51	226.67
EBIDTA	59.95	65.04
%of sales	24.72	28.69
PBT	54.10	58.30
%of sales	22.31	25.72
PAT (AMI)	39.81	40.63
%of sales	16.42	17.92

**2) Consolidated Production:**

AIAEL achieved a production of about 28129 MTs in Q1,11 as compared to about 22619 MTs achieved in in Q1,10

**3) Exports:**

On a consolidated basis, sales outside India for Q1,11 is 152.48 crores compared to 119.13 crores for Q1,10 constituting 62.88 % and 52.56 % respectively of the total consolidated revenues of the respective periods. This represents 28% growth over the corresponding quarter of the previous year.