



ANALYSIS OF 2010-11 PERFORMANCE

The performance pertaining to AIAEL for the year 2010-11 is very much in line with the expectations, as summarized below :

1) Consolidated Performance :

On a consolidated basis, AIAEL achieved net sales of Rs.1136.94 crores in financial year 2010-11 as against previous Year sale of Rs. 949.70 Cr.

The consolidated EBIDTA and PAT for the year 2010-11 stood at Rs. 273.76 crores and Rs.183.39 crores respectively; which is 24.08 % of sales and 16.13 % of sales respectively .

Rs. in Crores

Particulars	F.Y. 2010-11	F.Y. 2009-10	% increase /decrease	Q4 11	Q4 10	% increase /decrease
Sales	1136.94	949.70	19.72	347.10	250.12	38.77
EBIDTA	273.76	261.12	4.84	77.33	56.50	36.87
%of sales	24.08	27.49		22.28	22.59	
PAT (after minority interest)	183.39	170.74	7.41	52.38	39.08	34.03
%of sales	16.13	17.98		15.09	15.62	

Breakup of other Income ;

Rs. in Crores

Particulars	F.Y. 2010-11	F.Y. 2009-10	Q4 11	Q4 10
Operating Other Income	34.90	15.62	11.79	3.53
Non Operating Other Income	14.07	15.17	4.84	3.23
Total Other Income	48.97	30.79	16.64	6.76



2) Consolidated Production :

AIAEL achieved a production of 35383 MT in Q411 as compared to about 28533 MT achieved in Q410. The total production for the 2010-11 was 128772 MT, as compared to about 101561 MT in the previous year.

3) Sales :

On a consolidated basis, sales for year 2010-11 stood at 125817 MT compared to 100270 MT in year 2009-10.